



# THE GARNER GROUP

**The Garner Group is a consulting and lobbying firm that uniquely specializes in direct advocacy on health policy issues in the political and regulatory environment.**

We exist to guide our clients by identifying key options and solutions in order for our clients to confidently navigate and influence public and governmental healthcare policies and policymakers, while mitigating any risk of policy adoption delays.

## Opening New Pathways for Drug Policy Advocacy

### WHO WE ARE

The Garner Group was founded in 2020. Michael Garner and George Kitchens, CEO of Artia Solutions, long-time friends and professional partners, came together to bring a combination of their healthcare policy experience, clinical expertise, and advocacy strategies to provide clients with a unique resource for their government relations needs. With over 100 years of collective experience among the partners, the team has worked as advocates and analysts on health, environmental, and educational policy issues in both the private and public sectors.

### OUR SERVICES

- We analyze the political and regulatory environment in which our clients operate.
- We develop unique strategies for creating “policy windows,” offering solutions for policy issues affecting our clients.
- We provide political and regulatory education to clients on legislative session timelines, rules and procedures, and bill tracking for policy issues affecting our clients.
- We create advocacy plans to generate awareness and discussion among policymakers and other stakeholders.
- We coordinate and provide direct engagement with policymakers, advocacy groups, physician groups, media, and other groups on behalf of our clients.
- We provide access to policymakers through a unique network of lobbying firms across the United States.
- We recommend appropriate political contributions.
- We assist in developing responses to government procurements.
- We provide education and advice on political and regulatory issues for consideration before and during corporate mergers and acquisitions.
- We assist in obtaining regulatory approval for corporate mergers and acquisitions.

### ABOUT MICHAEL GARNER



Michael has worked as an advocate and analyst on health, environmental, and educational policy issues for both the private and public sectors since 1992.

